Coldwell Banker 🖻

SUCCESS REALTY

## FROM THE DESK OF ...

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5/25/05

To Whom It May Concern;

A special note of thanks to G-II and Lori!

During the time period from my start in the Real Estate business on November 11, 2004 to April 29, 2005, G-II and Lori were my mentors. G-II and Lori provided me with excellent guidance through my tenure as their protégé. Notes have already been provided to the specific guidance for each of the transactions they were involved with.

Beyond the guidance provided to fulfill their responsibility of mentorship, they went well beyond. Examples include:

- Helping me manage through offers while on vacation, during a wedding G-II was attending in FL. He separated himself from the wedding, found a hotel computer terminal and helped me construct language for Counter Offers.
- Coming in at 11:30pm on a Sunday evening to help me through my first multiple Counter Offer.
- Assisting me with ideas and a path to follow to solve a legal issue one of my clients found himself in. There was no compensation to G-II for the work he put into this file.
- Ongoing support that has not ended. Any time I ask G-II or Lori for advice, I am always met with support and answers.

In closing, G-II and Lori have imparted to me a clear understanding of how a professional Real Estate Agent should operate; from building comp packages to meeting with appraisers; to constructing solid language that handcuff the other side of the transaction to a successful and timely Close of escrow. Overall, my experience with G-II and Lori has been phenomenal.

THANK YOU G-II AND LORI!!

Respectfully,

Kevin Mayer

Cc: Linda Lightfoot



Unparalleled Success Through Exceptional Service