

# MENTOR / Protégé Assignment & Transaction FORM

*This form can be completed on your computer and printed for your Mentor's records*

**Johnny Heckenberg**

**New Agent Name above**

**Lori & "G-II"**

**Mentor Name above**

**01/12/2004**

**Date Protégé Assigned  
To Mentor**

Enter the "Date Protégé was Assigned to Mentor".

Above the "Address" line enter **ONLY** the 'Street Address & City' of your first three (3) transactions, chronologically, that your Mentor will take you through or of those first three (3) transactions that your Mentor has taken you through already.

**Evaluate what you learned and  
how in the space below**

I have gained confidence in real estate transactions! Through communication of many facets and at any time of the day, G-II and Lori gave me the ability to access their expertise to service my client. With this kind of support, I learned that any transaction might require me to search for solutions or answers that I may not have because of my inexperience, but that it is ok to tell a client in a way that leaves them with confidence. I know that during my career as a Realtor, I will come across many problems that I have not seen, but I can always find them a solution with hard work and diligence

1. 41428 N. Ben Creek  
Anthem, AZ

**Enter Property Address  
Above**

Sun Title Agency  
480-451-2604

**Enter Escrow Company  
& Phone Number Above**

**Unknown**

**Enter Escrow Agent Name  
Above**

**06 / 24 / 2005**

**Enter Closed Date or  
Scheduled Close of Escrow  
Above**

**Unknown**

**Enter Escrow No. Above**

**Evaluate what you learned and  
how in the space below**

The first two transactions were representing the buyers and the third I was representing the Seller. I learned to successfully bring a close of escrow to either side of a transaction. I learned to write strong and technically sound contracts. I learned this through one on one meetings with G-II and Lori, through sit-ins with their personal clients and constant around the clock mentoring any time I needed. I believe that I have a solid foundation that I didn't have walking into the Coldwell Banker Doors eight months ago; this is due to "G-II and Lori.

2. 4520 W. Rolling Rock Drive  
Anthem, AZ

**Enter Property Address  
Above**

North American Title  
602-294-3200

**Enter Escrow Company  
& Phone Number Above**

**Unknown**

**Enter Escrow Agent Name  
Above**

**06 / 27 / 2005**

**Enter Closed Date or  
Scheduled Close of Escrow  
Above**

**Unknown**

**Enter Escrow No. Above**

**Evaluate what you learned and  
how in the space below**

G-II and Lori are really extraordinary people. In my short time in the professional world, I have not come across many individuals that extend such a helping hand as they do. I have seen companies that have mandatory training and these mentors do not go beyond the call of duty the way "G-II and Lori have done for me. To come into an industry where people really don't have to help get the job done because it won't benefit them or their pockets, G-II and Lori are exceptional. I feel grateful and I thank them very much.

3. 518 E. Marco Polo Rd  
Phoenix, AZ

**Enter Property Address  
Above**

Ticor title Agency  
623-773-0384

**Enter Escrow Company  
& Phone Number Above**

**Channa**

**Enter Escrow Agent Name  
Above**

**06 / 29 / 2005**

**Enter Closed Date or  
Scheduled Close of Escrow  
Above**

**27007775**

**Enter Escrow No. Above**